



Wanstor remodels and consolidates Tradex's full network infrastructure to increase security and business agility, and optimise operations



Learn more about how Wanstor is helping insurance company Tradex to grow its business through digital transformation.

About Tradex

Tradex is an insurance company working predominantly within the motor insurance sector with strategic plans to grow the business and increase the number of brokers it supports.

To build on its past success, work efficiently and grow revenue, the business needed to update and consolidate its IT estate, overhauling its infrastructure and network, delivering flexibility, agility, security and optimising its data management.

The business has been working with Wanstor for a decade, with Wanstor hosting and managing the infrastructure for one of Tradex's large policy administration systems.

After Wanstor resolved a potentially serious malware attack, the business increased its relationship with us to update its whole estate removing its vulnerabilities, and beginning its digital transformation.

The Challenge

Tradex wanted to increase security but also optimise their processes to work more efficiently. To achieve this, they needed to consolidate and rationalise a large legacy estate because reducing footprint would remove vulnerabilities and unnecessary costs, and allow the estate to be managed more effectively.

“Had Wanstor not stepped in and resolved the situation post attack, it would have been far longer before we were up and running again and quite detrimental to the business,” said CIO, Sarb Lota.

“Having relatively recently joined the company, I was already discussing digital transformation with the leadership team. When Wanstor ultimately saved the day, they were very clearly the obvious choice for that journey.

My end goal is to vastly update the way we work. The whole industry is completely Excel-centric and I want us to move away from that so we streamline how we collect, manage and utilise our data, enabling our team to concentrate on underwriting and not tasks that could be effectively automated.

It’s a very competitive industry and the right IT will absolutely set us apart.

It’s just incredibly important that we get the foundations right first and luckily Wanstor are on the same page,”
Sarb added.

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We’ve built a great relationship with Wanstor, and one of the benefits is our ability to just pick up the phone and have experts at the other end providing us with the information that we need.

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“For me, it was critical to remove any unnecessary hardware or applications and focus on making sure that everything that remained was updated and optimised before adding any new solutions.

I wanted to build our estate from the ground up so it was robust, reliable and sustainable.”

The Solution

The first job was to update all malware software and any hardware which was staying so that it didn’t pose a threat.

A third of the servers were retired with no degradation of performance offering significant cost savings.

The other servers have been migrated safely into cloud alongside business - critical applications which had previously been housed on machines.

Microsoft 365 email was safely integrated just before lockdown which meant that the business was able to keep running and new laptops were configured and provided for all employees.

Since then, Tradex has also started to use Teams and more functionality to help with its data management is being securely rolled out.



wanstor

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Wanstor is now at the start of a high-level architectural project, with plans to redesign Tradex's whole infrastructure and remodel the network to include Azure, more Microsoft365 functionality, Zero Touch deployment and adherence to Cyber Essentials Plus.

All of this will also feature wraparound security along with the implementation of robust data management policies.

The Feedback

"We've built a great relationship with Wanstor and one of the biggest benefits is the ability to just pick up the phone and have experts at the other end providing us with the information that we need to access or just to bounce ideas around with.

Whilst we have spent a good portion of the last 12 months concentrating on infrastructure, the real value-add is when we can forget all about it and focus on the solutions which are going to grow the business, which will be supported with rather than hindered by everything that we are currently putting in place.

"Unifying our data and how we consume business related information will be the game changer and everything Wanstor is doing now is getting that in place.

It's an exciting and busy time for the business and the benefits will just keep rolling in."

Sarb Lota,
Chief Information Officer, Tradex

Key Outcomes

- ✓ Quickly resolved a potentially serious malware attack which could have stopped the business trading for weeks if it had been successful
- ✓ Complete IT infrastructure overhaul and consolidation creating robust and secure platform for growth
- ✓ M365 migrations successfully completed
- ✓ Wanstor at heart of architectural project to remodel the network to include Azure and Zero Touch deployment